

Research Bulletin Number 139
Illinois Electric Utilities
A Comparative Study of Electric Sales Statistics
For Calendar Years
1997 and 1996

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INTRODUCTION

This study compares electric sales statistics for calendar year 1997 with electric sales statistics for calendar year 1996 for the following public utilities furnishing electric service in Illinois:

**Central Illinois Light Company
Central Illinois Public Service Company
Commonwealth Edison Company
Illinois Power Company
Interstate Power Company**

**MidAmerican Energy Company
Mt. Carmel Public Utility Company
South Beloit Water, Gas & Electric Company
Union Electric Company**

All utilities included in this study followed the Uniform System of Accounts as prescribed by this Commission in 83 Ill. Adm. Code 415. Data presented for companies providing utility service in Illinois only was obtained from pp. 300-301 of FERC Form 1 filed by the utilities with this Commission. Data presented for companies providing multi-jurisdictional utility service was obtained from p. 4 of FORM 21 ILCC filed by the utilities with this Commission.

This Bulletin is published annually and should be of value to those interested in detailed statistics of electric sales of public utilities regulated by the Illinois Commerce Commission.

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ILLINOIS ELECTRIC UTILITIES
TABLE ONE
SUMMARY OF ELECTRICITY SALES BY CLASS OF SERVICE

| CLASS OF SERVICE | REVENUES | | | MEGAWATT HOURS | | | AVERAGE NUMBER OF CUSTOMERS | | |
|--|------------------------|------------------------|--------|--------------------|--------------------|--------|-----------------------------|------------------|--------|
| | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG |
| RESIDENTIAL SALES | \$3,496,737,255 | \$3,483,555,482 | 0.38% | 32,736,013 | 32,986,085 | -0.76% | 4,230,031 | 4,185,687 | 1.06% |
| LARGE SALES (INDUSTRIAL) | 2,147,227,909 | 2,116,418,663 | 1.46% | 40,578,413 | 40,394,088 | 0.46% | 2,987 | 2,995 | -0.27% |
| SMALL SALES (COMMERCIAL) | 2,840,507,730 | 2,799,896,851 | 1.77% | 35,524,222 | 34,669,929 | 2.46% | 444,645 | 430,630 | 3.25% |
| PUBLIC ST. & HIGH- WAY LIGHTING SALES | 54,531,101 | 53,260,417 | 2.39% | 782,314 | 779,279 | 0.39% | 2,240 | 2,209 | 1.40% |
| OTHER SALES TO PUBLIC AUTHORITIES | 495,427,438 | 491,496,837 | 0.80% | 7,244,125 | 7,194,817 | 0.69% | 16,460 | 16,349 | 0.68% |
| SALES TO RAILROADS AND RAILWAYS | 29,785,296 | 29,851,429 | 0.45% | 418,198 | 424,110 | -1.39% | 2 | 2 | 0.00% |
| TOTAL SALES TO ULTIMATE CONSUMERS | <u>\$9,073,216,729</u> | <u>\$8,974,279,679</u> | 1.10% | <u>117,283,285</u> | <u>116,448,308</u> | 0.72% | <u>4,696,365</u> | <u>4,637,872</u> | 1.26% |
| SALES FOR RESALE | 680,193,887 | 563,591,371 | 20.69% | 29,626,827 | 25,109,404 | 17.99% | 139 | 138 | 0.72% |
| INTERDEPARTMENTAL SALES | 232,162 | 218,824 | 6.10% | 3,661 | 3,627 | 0.94% | | | |
| TOTAL SALES OF ELECTRICITY | <u>\$9,753,642,778</u> | <u>\$9,538,089,874</u> | 2.26% | <u>146,913,773</u> | <u>141,561,339</u> | 3.78% | <u>4,696,504</u> | <u>4,638,010</u> | 1.26% |
| PROVISIONS FOR RATE REFUNDS | (47,186,559) | 0 | | | | | | | |
| OTHER ELECTRIC OPERATING REVENUES | 137,972,767 | 115,998,053 | 18.95% | | | | | | |
| TOTAL ELECTRIC OPERATING REVENUES | <u>\$9,844,428,986</u> | <u>\$9,654,085,927</u> | 1.97% | | | | | | |

ILLINOIS ELECTRIC UTILITIES
TABLE ONE (CONTINUED)
SUMMARY OF ELECTRICITY SALES BY CLASS OF SERVICE

1997

| <u>CLASS OF SERVICE</u> | <u>SEE TABLE NUMBER</u> | <u>REVENUE PER KILOWATT HOUR (CENTS)</u> | <u>PERCENT OF OPERATING REVENUES</u> | <u>PERCENT OF TOTAL SALES TO ULTIMATE CUSTOMERS</u> | |
|---|---------------------------------|--|--|---|------------------|
| | | | | <u>REVENUE</u> | <u>MEGAWATTS</u> |
| RESIDENTIAL SALES | 2 | 10.68 | 35.52 | 38.54 | 27.91 |
| LARGE SALES (INDUSTRIAL) | 3 | 5.29 | 21.81 | 23.67 | 34.60 |
| SMALL SALES (COMMERCIAL) | 4 | 8.02 | 28.95 | 31.41 | 30.29 |
| PUBLIC STREET & HIGHWAY LIGHTING SALES | 5 | 6.97 | 0.55 | 0.60 | 0.67 |
| OTHER SALES TO PUBLIC AUTHORITIES | 6 | 6.84 | 5.03 | 5.46 | 6.18 |
| TOTAL SALES TO RAILROADS AND RAILWAYS | 7 | 7.12 | 0.30 | 0.33 | 0.36 |
| TOTAL SALES TO ULTIMATE CUSTOMERS | 8 | 7.74 | <u>92.17</u> | <u>100.00</u> | <u>100.00</u> |
| SALES FOR RESALE | 9 | 2.30 | 6.91 | | |
| INTERDEPARTMENTAL SALES | 10 | 6.34 | 0.00 | | |
| TOTAL SALES OF ELECTRICITY | 11 | 6.64 | <u>99.08</u> | | |
| PROVISION FOR RATE REFUNDS | 12 | | (0.48) | | |
| OTHER ELECTRIC OPERATING REVENUES | 13 | | <u>1.40</u> | | |
| TOTAL ELECTRIC OPERATING REVENUES | 14 | | <u>100.00</u> | | |

ILLINOIS ELECTRIC UTILITIES
TABLE ONE (CONTINUED)
REVENUE PER KWH BY CLASS OF SERVICE BY COMPANY
(CENTS)

1997

| <u>CLASS OF SERVICE</u> | <u>CILCO</u> | <u>CIPS</u> | <u>COM ED</u> | <u>ILL POWER</u> | <u>INTER- ST PWR</u> | <u>MID AMER</u> | <u>MT. CARMEL</u> | <u>SOUTH BELOIT</u> | <u>UNION ELEC</u> |
|--|--------------|-------------|-------------------|----------------------|--------------------------|---------------------|-----------------------|-------------------------|-----------------------|
| RESIDENTIAL SALES | 7.25 | 8.13 | 11.52 | 10.33 | 6.57 | 8.66 | 7.09 | 6.03 | 7.18 |
| LARGE (INDUSTRIAL) | 3.85 | 4.59 | 6.10 | 4.47 | 3.80 | 3.99 | 5.61 | 3.54 | 2.74 |
| SMALL (COMMERCIAL) | 6.61 | 6.80 | 8.33 | 8.24 | 6.44 | 6.28 | 7.48 | 5.26 | 5.21 |
| PUBLIC STREET & HIGHWAY LIGHTING | 5.21 | 6.06 | 7.02 | 7.02 | 14.96 | 8.60 | 0.00 | 10.15 | 8.80 |
| OTHER SALES TO PUB- LIC AUTHORITIES | 0.00 | 5.85 | 6.90 | 6.09 | 4.44 | 6.02 | 6.06 | 0.00 | 0.00 |
| SALES TO RAILROADS AND RAILWAYS | 0.00 | 0.00 | 7.12 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL SALES TO UL- TIMATE CUSTOMERS | 5.72 | 6.57 | 8.40 | 6.95 | 4.89 | 6.30 | 6.28 | 4.52 | 3.90 |
| SALES FOR RESALE | 2.26 | 2.64 | 2.15 | 2.43 | 3.71 | 1.72 | 3.52 | 1.86 | 0.00 |
| INTERDEPARTMENTAL SALES | 7.54 | 2.79 | 0.00 | 0.00 | 15.79 | 0.00 | 0.00 | 9.11 | 0.00 |
| TOTAL SALES OF ELECTRICITY | 5.24 | 5.09 | 7.38 | 5.63 | 4.69 | 4.92 | 6.22 | 4.44 | 3.90 |

ILLINOIS ELECTRIC UTILITIES
TABLE ONE (CONTINUED)
REVENUE PER KWH BY CLASS OF SERVICE BY COMPANY
(CENTS)

1996

| <u>CLASS OF SERVICE</u> | <u>CILCO</u> | <u>CIPS</u> | <u>COM ED</u> | <u>ILL POWER</u> | <u>INTER- ST PWR</u> | <u>MID AMER</u> | <u>MT. CARMEL</u> | <u>SOUTH BELOIT</u> | <u>UNION ELECTRIC</u> |
|--|--------------|-------------|-------------------|----------------------|--------------------------|---------------------|-----------------------|-------------------------|---------------------------|
| RESIDENTIAL | 7.10 | 8.01 | 11.39 | 10.10 | 6.55 | 9.61 | 6.86 | 5.80 | 7.42 |
| LARGE (INDUSTRIAL) | 3.72 | 4.67 | 6.05 | 4.24 | 3.83 | 4.36 | 5.49 | 3.43 | 3.03 |
| SMALL (COMMERCIAL) | 6.46 | 6.77 | 8.41 | 8.16 | 6.44 | 6.96 | 7.54 | 5.15 | 5.46 |
| PUBLIC STREET & HIGHWAY LIGHTING | 5.12 | 5.94 | 6.84 | 6.93 | 14.92 | 9.25 | 0.00 | 10.05 | 8.94 |
| OTHER SALES TO PUB- LIC AUTHORITIES | 0.00 | 5.72 | 6.86 | 6.82 | 4.45 | 5.95 | 5.89 | 0.00 | 0.00 |
| SALES TO RAILROADS AND RAILWAYS | 0.00 | 0.00 | 6.99 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL SALES TO UL- TIMATE CUSTOMERS | 5.58 | 6.54 | 8.39 | 6.76 | 4.94 | 6.99 | 6.02 | 4.38 | 4.21 |
| SALES FOR RESALE | 2.01 | 2.70 | 1.93 | 2.52 | 2.63 | 1.89 | 3.66 | 1.53 | 0.00 |
| INTERDEPARTMENTAL SALES | 6.97 | 2.60 | 0.00 | 0.00 | 20.13 | 0.00 | 0.00 | 6.86 | 0.00 |
| TOTAL SALES OF ELECTRICITY | 5.15 | 4.93 | 7.53 | 5.76 | 4.75 | 5.47 | 5.96 | 4.30 | 4.21 |

ILLINOIS ELECTRIC UTILITIES
TABLE TWO
RESIDENTIAL SALES

| UTILITY | REVENUES | | | MEGAWATT HOURS | | | AVERAGE NUMBER OF CUSTOMERS | | |
|---|------------------------|------------------------|--------|-------------------|-------------------|--------|-----------------------------|------------------|--------|
| | 1997 | 1996 | %CHG | 1997 | 1996 | %CHG | 1997 | 1996 | %CHG |
| CENTRAL ILLINOIS LIGHT COMPANY | \$125,070,533 | \$121,668,369 | 2.80% | 1,724,774 | 1,712,748 | 0.70% | 172,890 | 172,385 | 0.29% |
| CENTRAL ILLINOIS PUBLIC SERVICE CO | 229,825,897 | 229,864,765 | -0.02% | 2,826,427 | 2,869,309 | -1.49% | 294,893 | 275,683 | 6.97% |
| COMMONWEALTH EDISON COMPANY | 2,552,741,952 | 2,541,872,880 | 0.43% | 22,150,740 | 22,310,297 | -0.72% | 3,116,111 | 3,092,859 | 0.75% |
| ILLINOIS POWER COMPANY | 489,026,100 | 483,077,890 | 1.23% | 4,733,955 | 4,782,331 | -1.01% | 497,085 | 495,855 | 0.25% |
| INTERSTATE POWER COMPANY | 4,782,181 | 4,837,278 | -1.14% | 72,763 | 73,906 | -1.55% | 8,754 | 8,706 | 0.55% |
| MIDAMERICAN ENERGY COMPANY | 45,874,236 | 50,774,389 | -9.65% | 529,679 | 528,166 | 0.29% | 74,453 | 74,125 | 0.44% |
| MT. CARMEL PUBLIC UTILITY COMPANY | 3,399,346 | 3,463,438 | -1.85% | 47,972 | 50,474 | -4.96% | 4,565 | 4,565 | 0.00% |
| SOUTH BELOIT WATER, GAS & ELECTRIC CO. | 3,364,639 | 3,198,732 | 5.19% | 55,807 | 55,164 | 1.17% | 6,423 | 6,280 | 2.60% |
| UNION ELECTRIC COMPANY | 42,652,371 | 44,797,941 | -4.79% | 593,896 | 603,690 | -1.62% | 54,857 | 55,249 | -0.71% |
| TOTAL | <u>\$3,496,737,255</u> | <u>\$3,483,555,482</u> | 0.38% | <u>32,736,013</u> | <u>32,986,085</u> | -0.76% | <u>4,230,031</u> | <u>4,185,687</u> | 1.06% |

ILLINOIS ELECTRIC UTILITIES
TABLE TWO (CONTINUED)
RESIDENTIAL SALES

| UTILITY | REVENUE PER KWH (CENTS) | | | KWH PER CUSTOMER | | | REVENUE PER CUSTOMER (DOLLARS) | | |
|--|----------------------------|-------|--------|------------------|--------|--------|-----------------------------------|----------|---------|
| | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG |
| CENTRAL ILLINOIS LIGHT COMPANY | 7.25 | 7.10 | 2.08% | 9,976 | 9,936 | 0.41% | \$723.41 | \$705.79 | 2.50% |
| CENTRAL ILLINOIS PUBLIC SERVICE CO | 8.13 | 8.01 | 1.50% | 9,585 | 10,408 | -7.91% | 779.35 | 833.80 | -6.53% |
| COMMONWEALTH EDISON COMPANY | 11.52 | 11.39 | 1.15% | 7,108 | 7,213 | -1.46% | 819.21 | 821.85 | -0.32% |
| ILLINOIS POWER COMPANY | 10.33 | 10.10 | 2.27% | 9,523 | 9,645 | -1.26% | 983.79 | 974.23 | 0.98% |
| INTERSTATE POWER COMPANY | 6.57 | 6.55 | 0.41% | 8,312 | 8,489 | -2.09% | 546.29 | 555.63 | -1.68% |
| MIDAMERICAN ENERGY COMPANY | 8.66 | 9.61 | -9.91% | 7,114 | 7,125 | -0.16% | 616.15 | 684.98 | -10.05% |
| MT CARMEL PUBLIC UTILITY COMPANY | 7.09 | 6.88 | 3.27% | 10,509 | 11,057 | -4.96% | 744.65 | 758.69 | -1.85% |
| SOUTH BELOIT WATER, GAS & ELECTRIC CO | 6.03 | 5.80 | 4.00% | 8,689 | 8,812 | -1.40% | 523.84 | 510.98 | 2.52% |
| UNION ELECTRIC COMPANY | 7.18 | 7.42 | -3.22% | 10,826 | 10,927 | -0.92% | 777.52 | 810.84 | -4.11% |
| TOTAL | 10.68 | 10.56 | 1.15% | 7,739 | 7,881 | -1.80% | \$826.65 | \$832.25 | -0.67% |

ILLINOIS ELECTRIC UTILITIES
TABLE THREE
LARGE SALES (INDUSTRIAL)

| UTILITY | REVENUES | | | MEGAWATT HOURS | | | AVERAGE NUMBER OF CUSTOMERS | | |
|---|------------------------|------------------------|--------------|-------------------|-------------------|--------------|-----------------------------|--------------|--------------|
| | <u>1997</u> | <u>1996</u> | <u>% CHG</u> | <u>1997</u> | <u>1996</u> | <u>% CHG</u> | <u>1997</u> | <u>1996</u> | <u>% CHG</u> |
| CENTRAL ILLINOIS LIGHT COMPANY | \$82,317,653 | \$79,065,442 | 4.11% | 2,139,975 | 2,123,579 | 0.77% | 170 | 177 | -3.95% |
| CENTRAL ILLINOIS PUBLIC SERVICE CO | 114,089,628 | 117,112,886 | -2.58% | 2,483,512 | 2,506,456 | -0.92% | 507 | 509 | -0.39% |
| COMMONWEALTH EDISON COMPANY | 1,467,573,897 | 1,445,707,637 | 1.51% | 24,074,210 | 23,895,762 | 0.75% | 1,554 | 1,544 | 0.65% |
| ILLINOIS POWER COMPANY | 375,724,215 | 360,401,655 | 4.25% | 8,403,261 | 8,493,368 | -1.06% | 251 | 256 | -1.95% |
| INTERSTATE POWER COMPANY | 7,858,805 | 7,630,119 | 3.00% | 206,922 | 199,451 | 3.75% | 34 | 30 | 13.33% |
| MIDAMERICAN ENERGY COMPANY | 21,598,248 | 22,441,109 | -3.76% | 541,732 | 514,910 | 5.21% | 24 | 25 | -4.00% |
| MT. CARMEL PUBLIC UTILITY COMPANY | 4,595,044 | 6,431,364 | -28.55% | 81,844 | 117,134 | -30.13% | 133 | 133 | 0.00% |
| SOUTH BELOIT WATER, GAS & ELECTRIC CO. | 4,152,235 | 3,854,963 | 7.71% | 117,168 | 112,350 | 4.29% | 37 | 35 | 5.71% |
| UNION ELECTRIC COMPANY | 69,318,184 | 73,773,488 | -8.04% | 2,529,789 | 2,431,078 | 4.06% | 277 | 286 | -3.15% |
| TOTAL | <u>\$2,147,227,909</u> | <u>\$2,116,418,663</u> | 1.48% | <u>40,578,413</u> | <u>40,394,068</u> | 0.46% | <u>2,987</u> | <u>2,995</u> | -0.27% |

ILLINOIS ELECTRIC UTILITIES
TABLE FOUR
SMALL SALES (COMMERCIAL)

| UTILITY | REVENUES | | | MEGAWATT HOURS | | | AVERAGE NUMBER OF CUSTOMERS | | |
|---|------------------------|------------------------|--------|-------------------|-------------------|--------|-----------------------------|----------------|--------|
| | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG |
| CENTRAL ILLINOIS LIGHT COMPANY | \$103,747,450 | \$100,943,778 | 2.78% | 1,588,496 | 1,563,643 | 0.31% | 21,256 | 21,013 | 1.16% |
| CENTRAL ILLINOIS PUBLIC SERVICE CO | 190,446,438 | 186,835,502 | 1.93% | 2,800,957 | 2,761,079 | 1.44% | 55,815 | 43,386 | 28.65% |
| COMMONWEALTH EDISON COMPANY | 2,153,113,305 | 2,113,715,808 | 1.86% | 25,850,649 | 25,130,668 | 2.90% | 290,364 | 289,312 | 0.36% |
| ILLINOIS POWER COMPANY | 324,703,171 | 317,596,336 | 2.24% | 3,942,637 | 3,893,760 | 1.26% | 57,042 | 56,792 | 0.44% |
| INTERSTATE POWER COMPANY | 4,069,240 | 4,190,468 | -2.89% | 63,216 | 65,072 | -2.85% | 2,130 | 2,141 | -0.51% |
| MIDAMERICAN ENERGY COMPANY | 34,669,447 | 36,522,007 | -5.07% | 551,990 | 524,804 | 5.18% | 8,717 | 8,649 | 0.79% |
| MT. CARMEL PUBLIC UTILITY COMPANY | 1,036,518 | 996,408 | 4.03% | 13,852 | 13,208 | 4.88% | 965 | 965 | 0.00% |
| SOUTH BELOIT WATER, GAS & ELECTRIC CO. | 1,886,517 | 1,745,407 | 8.08% | 35,888 | 33,890 | 5.90% | 784 | 769 | 1.95% |
| UNION ELECTRIC COMPANY | 35,835,644 | 37,351,137 | -4.06% | 687,537 | 683,805 | 0.55% | 7,572 | 7,603 | -0.41% |
| TOTAL | <u>\$2,849,507,730</u> | <u>\$2,799,896,851</u> | 1.77% | <u>35,524,222</u> | <u>34,669,929</u> | 2.46% | <u>444,645</u> | <u>430,630</u> | 3.25% |

ILLINOIS ELECTRIC UTILITIES
TABLE FIVE
PUBLIC STREET AND HIGHWAY LIGHTING SALES

| UTILITY | REVENUES | | | MEGAWATT HOURS | | | AVERAGE NUMBER CUSTOMERS | | |
|---|---------------------|---------------------|--------|----------------|----------------|--------|--------------------------|--------------|--------|
| | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG |
| CENTRAL ILLINOIS LIGHT COMPANY | \$1,343,025 | \$1,283,025 | 4.68% | 25,798 | 25,043 | 3.01% | 0 | 0 | 0.00% |
| CENTRAL ILLINOIS PUBLIC SERVICE CO | 3,146,833 | 3,076,174 | 2.30% | 51,970 | 51,772 | 0.38% | 407 | 406 | 0.25% |
| COMMONWEALTH EDISON COMPANY | 40,021,608 | 38,916,982 | 2.84% | 570,157 | 568,605 | 0.27% | 1,696 | 1,664 | 1.92% |
| ILLINOIS POWER COMPANY | 7,255,554 | 7,146,486 | 1.53% | 103,297 | 103,151 | 0.14% | 0 | 0 | 0.00% |
| INTERSTATE POWER COMPANY | 113,715 | 112,820 | 0.79% | 760 | 756 | 0.53% | 8 | 8 | 0.00% |
| MIDAMERICAN ENERGY COMPANY | 1,126,220 | 1,213,561 | -7.20% | 13,089 | 13,119 | -0.23% | 34 | 34 | 0.00% |
| MT. CARMEL PUBLIC UTILITY COMPANY | 0 | 0 | 0.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| SOUTH BELOIT WATER, GAS & ELECTRIC CO. | 56,129 | 54,567 | 2.86% | 553 | 543 | 1.84% | 11 | 11 | 0.00% |
| UNION ELECTRIC COMPANY | 1,468,017 | 1,456,802 | 0.77% | 16,690 | 16,290 | 2.46% | 84 | 86 | -2.33% |
| TOTAL | <u>\$54,531,101</u> | <u>\$53,260,417</u> | 2.30% | <u>782,314</u> | <u>779,279</u> | 0.39% | <u>2,240</u> | <u>2,209</u> | 1.40% |

ILLINOIS ELECTRIC UTILITIES
TABLE SIX
OTHER SALES TO PUBLIC AUTHORITIES*

| UTILITY | REVENUES | | | MEGAWATT HOURS | | | AVERAGE NUMBER OF CUSTOMERS | | |
|---|----------------------|----------------------|--------|------------------|------------------|--------|-----------------------------|---------------|--------|
| | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG |
| CENTRAL ILLINOIS LIGHT COMPANY | \$0 | \$0 | 0.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| CENTRAL ILLINOIS PUBLIC SERVICE CO | 6,974,968 | 6,574,152 | 6.10% | 119,248 | 115,018 | 3.68% | 397 | 397 | 0.00% |
| COMMONWEALTH EDISON COMPANY | 465,884,761 | 464,087,424 | 0.39% | 6,752,491 | 6,767,316 | -0.22% | 10,489 | 10,421 | 0.65% |
| ILLINOIS POWER COMPANY | 19,658,019 | 18,004,642 | 9.18% | 322,996 | 263,882 | 22.40% | 4,786 | 4,735 | 1.08% |
| INTERSTATE POWER COMPANY | 175,580 | 174,756 | 0.47% | 3,954 | 3,926 | 0.71% | 45 | 44 | 2.27% |
| MIDAMERICAN ENERGY COMPANY | 2,692,428 | 2,618,001 | 0.00% | 44,748 | 44,032 | 1.63% | 742 | 751 | -1.20% |
| MT. CARMEL PUBLIC UTILITY COMPANY | 41,682 | 37,862 | 10.09% | 688 | 643 | 7.00% | 1 | 1 | 0.00% |
| SOUTH BELOIT WATER, GAS & ELECTRIC CO. | 0 | 0 | 0.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| UNION ELECTRIC COMPANY | 0 | 0 | 0.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| TOTAL | <u>\$495,427,438</u> | <u>\$491,496,837</u> | 0.80% | <u>7,244,125</u> | <u>7,194,817</u> | 0.69% | <u>16,480</u> | <u>16,349</u> | 0.68% |

*THIS CLASS OF SERVICE INCLUDES SALES TO MUNICIPALITIES OR OTHER GOVERNMENTAL AGENCIES UNDER SPECIAL CONTRACT AND AGREEMENTS.

ILLINOIS ELECTRIC UTILITIES
TABLE SEVEN
SALES TO RAILROADS AND RAILWAYS

| UTILITY | REVENUES | | | MEGAWATT HOURS | | | AVERAGE NUMBER OF CUSTOMERS | | |
|---|---------------------|---------------------|-------|----------------|----------------|--------|-----------------------------|----------|-------|
| | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG |
| CENTRAL ILLINOIS LIGHT COMPANY | \$0 | \$0 | 0.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| CENTRAL ILLINOIS PUBLIC SERVICE CO | 0 | 0 | 0.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| COMMONWEALTH EDISON COMPANY | 29,785,296 | 29,651,429 | 0.45% | 418,198 | 424,110 | -1.39% | 2 | 2 | 0.00% |
| ILLINOIS POWER COMPANY | 0 | 0 | 0.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| INTERSTATE POWER COMPANY | 0 | 0 | 0.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| MIDAMERICAN ENERGY COMPANY | 0 | 0 | 0.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| MT. CARMEL PUBLIC UTILITY COMPANY | 0 | 0 | 0.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| SOUTH BELOIT WATER, GAS & ELECTRIC CO. | 0 | 0 | 0.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| UNION ELECTRIC COMPANY | 0 | 0 | 0.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| TOTAL | <u>\$29,785,296</u> | <u>\$29,651,429</u> | 0.45% | <u>418,198</u> | <u>424,110</u> | -1.39% | <u>2</u> | <u>2</u> | 0.00% |

ILLINOIS ELECTRIC UTILITIES
TABLE EIGHT
TOTAL SALES TO ULTIMATE CONSUMERS

| UTILITY | REVENUES | | | MEGAWATT HOURS | | | AVERAGE NUMBER OF CUSTOMERS | | |
|---|------------------------|------------------------|---------|--------------------|--------------------|---------|-----------------------------|------------------|--------|
| | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG |
| CENTRAL ILLINOIS LIGHT COMPANY | \$312,478,661 | \$302,960,814 | 3.14% | 5,459,043 | 5,425,013 | 0.63% | 194,316 | 193,575 | 0.38% |
| CENTRAL ILLINOIS PUBLIC SERVICE CO | 544,483,764 | 543,463,479 | 0.19% | 8,282,114 | 8,303,634 | -0.26% | 352,019 | 320,381 | 9.88% |
| COMMONWEALTH EDISON COMPANY | 6,709,120,819 | 6,633,952,160 | 1.13% | 79,825,445 | 79,096,758 | 0.92% | 3,420,216 | 3,395,802 | 0.72% |
| ILLINOIS POWER COMPANY | 1,216,367,059 | 1,186,226,809 | 2.54% | 17,506,146 | 17,536,492 | -0.17% | 559,164 | 557,638 | 0.27% |
| INTERSTATE POWER COMPANY | 16,999,521 | 16,945,441 | 0.32% | 347,615 | 343,111 | 1.31% | 10,971 | 10,929 | 0.38% |
| MIDAMERICAN ENERGY COMPANY | 105,960,579 | 113,569,067 | -6.70% | 1,681,238 | 1,625,031 | 3.46% | 83,970 | 83,584 | 0.46% |
| MT. CARMEL PUBLIC UTILITY COMPANY | 9,072,590 | 10,929,072 | -16.99% | 144,356 | 181,459 | -20.45% | 5,664 | 5,664 | 0.00% |
| SOUTH BELOIT WATER, GAS & ELECTRIC CO. | 9,459,520 | 8,853,669 | 6.84% | 209,416 | 201,947 | 3.70% | 7,255 | 7,075 | 2.54% |
| UNION ELECTRIC COMPANY | 149,274,216 | 157,379,368 | -5.15% | 3,827,912 | 3,734,863 | 2.49% | 62,790 | 63,224 | -0.69% |
| TOTAL | <u>\$9,073,216,729</u> | <u>\$8,974,279,679</u> | 1.10% | <u>117,283,285</u> | <u>116,448,308</u> | 0.72% | <u>4,696,365</u> | <u>4,637,872</u> | 1.26% |

ILLINOIS ELECTRIC UTILITIES
TABLE NINE
SALES FOR RESALE

| UTILITY | REVENUES | | | MEGAWATT HOURS | | | AVERAGE NUMBER OF CUSTOMERS | | |
|---|----------------------|----------------------|---------|-------------------|-------------------|---------|-----------------------------|------------|---------|
| | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG |
| CENTRAL ILLINOIS LIGHT COMPANY | \$19,966,465 | \$15,207,110 | 31.30% | 882,764 | 758,430 | 16.39% | 17 | 14 | 21.43% |
| CENTRAL ILLINOIS PUBLIC SERVICE CO | 132,913,234 | 161,696,624 | -17.80% | 5,031,678 | 5,987,436 | -15.96% | 4 | 32 | -87.50% |
| COMMONWEALTH EDISON COMPANY | 336,479,479 | 235,040,566 | 43.16% | 15,879,011 | 12,178,200 | 28.75% | 46 | 33 | 39.39% |
| ILLINOIS POWER COMPANY | 175,566,453 | 137,562,350 | 27.63% | 7,230,121 | 5,454,258 | 32.56% | 64 | 48 | 33.33% |
| INTERSTATE POWER COMPANY | 2,570,091 | 797,818 | 222.14% | 69,354 | 30,333 | 128.64% | 2 | 3 | -33.33% |
| IOWA-ILLINOIS GAS & ELECTRIC CO. | 12,480,386 | 13,057,465 | -4.42% | 724,765 | 690,705 | 4.93% | 4 | 6 | -33.33% |
| MT. CARMEL PUBLIC UTILITY COMPANY | 125,093 | 129,755 | -3.59% | 3,553 | 3,542 | 0.31% | 1 | 1 | 0.00% |
| SOUTH BELOIT WATER, GAS & ELECTRIC CO. | 92,686 | 99,683 | -7.02% | 5,581 | 6,500 | -14.14% | 1 | 1 | 0.00% |
| UNION ELECTRIC COMPANY | 0 | 0 | 0.00% | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| TOTAL | <u>\$680,193,887</u> | <u>\$563,591,371</u> | 20.69% | <u>29,626,827</u> | <u>25,109,404</u> | 17.99% | <u>139</u> | <u>138</u> | 0.72% |

ILLINOIS ELECTRIC UTILITIES
TABLE TEN
INTERDEPARTMENTAL SALES

| UTILITY | REVENUES | | | MEGAWATT HOURS | | |
|---|------------------|------------------|----------|----------------|--------------|---------|
| | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG |
| CENTRAL ILLINOIS LIGHT COMPANY | \$202,423 | \$182,087 | 11.17% | 2,684 | 2,613 | 2.72% |
| CENTRAL ILLINOIS PUBLIC SERVICE CO | 26,083 | 21,222 | 22.91% | 935 | 817 | 14.44% |
| COMMONWEALTH EDISON COMPANY | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| ILLINOIS POWER COMPANY | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| INTERSTATE POWER COMPANY | 2,368 | 3,020 | -21.58% | 15 | 15 | 0.00% |
| MIDAMERICAN ENERGY COMPANY | 104 | 3 | 3366.67% | 14 | 0 | 0.00% |
| MT. CARMEL PUBLIC UTILITY COMPANY | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| SOUTH BELOIT WATER, GAS & ELECTRIC CO. | 1,184 | 12,492 | -90.52% | 13 | 182 | -92.86% |
| UNION ELECTRIC COMPANY | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| TOTAL | <u>\$232,162</u> | <u>\$218,824</u> | 6.10% | <u>3,661</u> | <u>3,627</u> | 0.94% |

ILLINOIS ELECTRIC UTILITIES
TABLE ELEVEN
TOTAL SALES OF ELECTRICITY

| UTILITY | REVENUES | | | MEGAWATT HOURS | | | AVERAGE NUMBER OF CUSTOMERS | | |
|---|------------------------|------------------------|---------|--------------------|--------------------|---------|-----------------------------|------------------|--------|
| | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG | 1997 | 1996 | % CHG |
| CENTRAL ILLINOIS LIGHT COMPANY | \$332,647,549 | \$318,349,811 | 4.49% | 6,344,491 | 6,186,056 | 2.56% | 194,333 | 193,589 | 0.38% |
| CENTRAL ILLINOIS PUBLIC SERVICE CO | 677,423,081 | 705,181,325 | -3.94% | 13,314,727 | 14,291,887 | -6.84% | 352,023 | 320,413 | 9.87% |
| COMMONWEALTH EDISON COMPANY | 7,045,600,298 | 6,868,992,726 | 2.57% | 95,504,456 | 91,274,958 | 4.63% | 3,420,262 | 3,395,835 | 0.72% |
| ILLINOIS POWER COMPANY | 1,391,933,512 | 1,323,789,159 | 5.15% | 24,736,267 | 22,990,750 | 7.59% | 559,228 | 557,686 | 0.28% |
| INTERSTATE POWER COMPANY | 19,571,980 | 17,746,279 | 10.29% | 416,984 | 373,459 | 11.65% | 10,973 | 10,932 | 0.38% |
| MIDAMERICAN ENERGY COMPANY | 118,441,069 | 126,626,535 | -6.46% | 2,406,017 | 2,315,736 | 3.90% | 83,974 | 83,590 | 0.46% |
| MT. CARMEL PUBLIC UTILITY COMPANY | 9,197,683 | 11,058,827 | -16.83% | 147,909 | 185,001 | -20.05% | 5,665 | 5,665 | 0.00% |
| SOUTH BELOIT WATER, GAS & ELECTRIC CO. | 9,553,390 | 8,965,844 | 6.55% | 215,010 | 208,629 | 3.06% | 7,256 | 7,076 | 2.54% |
| UNION ELECTRIC COMPANY | 149,274,216 | 157,379,368 | -5.15% | 3,827,912 | 3,734,863 | 2.49% | 62,790 | 63,224 | -0.69% |
| TOTAL | <u>\$9,753,642,778</u> | <u>\$9,538,089,874</u> | 2.26% | <u>146,913,773</u> | <u>141,561,339</u> | 3.78% | <u>4,696,504</u> | <u>4,638,010</u> | 1.26% |

ILLINOIS ELECTRIC UTILITIES
TABLE TWELVE
PROVISIONS FOR RATE REFUNDS

| UTILITY | REVENUES | |
|---|-----------------------|------------|
| | 1997 | 1996 |
| CENTRAL ILLINOIS LIGHT COMPANY | \$0 | \$0 |
| CENTRAL ILLINOIS PUBLIC SERVICE CO | 0 | 0 |
| COMMONWEALTH EDISON COMPANY | (45,469,789) | 0 |
| ILLINOIS POWER COMPANY | 0 | 0 |
| INTERSTATE POWER COMPANY | 0 | 0 |
| MIDAMERICAN ENERGY COMPANY | (175) | 0 |
| MT. CARMEL PUBLIC UTILITY COMPANY | 0 | 0 |
| SOUTH BELOIT WATER, GAS & ELECTRIC CO. | 0 | 0 |
| UNION ELECTRIC COMPANY | (1,716,595) | 0 |
| TOTAL | <u>(\$47,186,559)</u> | <u>\$0</u> |

ILLINOIS ELECTRIC UTILITIES
TABLE THIRTEEN
OTHER ELECTRIC OPERATING REVENUES

| UTILITY | REVENUES | | % CHG |
|---|----------------------|----------------------|---------|
| | 1997 | 1996 | |
| CENTRAL ILLINOIS LIGHT COMPANY | \$5,650,851 | \$4,617,730 | 22.37% |
| CENTRAL ILLINOIS PUBLIC SERVICE CO | 23,093,816 | 20,388,920 | 13.27% |
| COMMONWEALTH EDISON COMPANY | 72,956,427 | 65,554,766 | 11.29% |
| ILLINOIS POWER COMPANY | 28,008,298 | 16,707,115 | 67.64% |
| INTERSTATE POWER COMPANY | 246,681 | 203,767 | 21.06% |
| MIDAMERICAN ENERGY COMPANY | 6,374,230 | 6,440,904 | -1.04% |
| MT. CARMEL PUBLIC UTILITY COMPANY | 29,261 | 33,394 | -12.38% |
| SOUTH BELOIT WATER, GAS & ELECTRIC CO. | 81,707 | 81,370 | 33.14% |
| UNION ELECTRIC COMPANY | 1,531,496 | 1,968,067 | -22.97% |
| TOTAL | <u>\$137,972,767</u> | <u>\$115,996,053</u> | 18.95% |

ILLINOIS ELECTRIC UTILITIES
TABLE FOURTEEN
TOTAL ELECTRIC OPERATING REVENUES

REVENUES

| <u>UTILITY</u> | <u>1997</u> | <u>1996</u> | <u>% CHG</u> |
|---|------------------------|------------------------|--------------|
| CENTRAL ILLINOIS LIGHT COMPANY | \$338,298,400 | \$322,967,541 | 4.75% |
| CENTRAL ILLINOIS PUBLIC SERVICE CO | 700,516,897 | 725,570,245 | -3.45% |
| COMMONWEALTH EDISON COMPANY | 7,073,086,936 | 6,934,547,492 | 2.00% |
| ILLINOIS POWER COMPANY | 1,419,941,810 | 1,340,496,274 | 5.93% |
| INTERSTATE POWER COMPANY | 19,818,661 | 17,950,046 | 10.41% |
| MIDAMERICAN ENERGY COMPANY | 124,815,124 | 133,067,439 | -6.20% |
| MT. CARMEL PUBLIC UTILITY COMPANY | 9,226,944 | 11,092,221 | -16.82% |
| SOUTH BELOIT WATER, GAS & ELECTRIC CO. | 9,635,097 | 9,027,214 | 6.73% |
| UNION ELECTRIC COMPANY | 149,089,117 | 159,367,455 | -6.45% |
| TOTAL | <u>\$9,844,428,986</u> | <u>\$9,654,085,927</u> | <u>1.97%</u> |